# Clinical Value Compass Worksheet, Side A

① OUTCOMES ➔Select a population _____
(specify patient population)

② AIM ➔ What's the general aim? Given our wish to limit or reduce the illness burden for "this type" of patient, what are the desired results?

TIPS: Path Forward ➔

*Worksheet purpose*: To identify measures of outcomes/costs that contribute most to the value of care.

1. Select a clinically significant population.
2. Assemble small interdisciplinary team.
3. Use brainstorming or nominal group technique to generate "long" list of measures
4. Start with west (clinical) on the compass and go clockwise around the compass.
5. Use multivoting to identify "short" list of 4 to 12 key measures of outcomes and costs.
6. Determine what data are needed versus what data can be obtained in real time at affordable cost.
7. Use side B of worksheet to record names and definitions of selected measures of value.

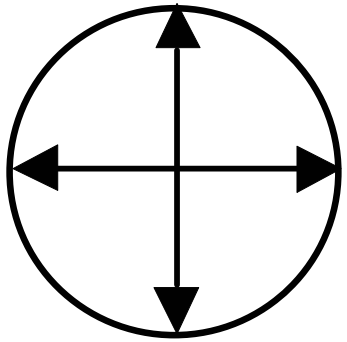
③ VALUE ➔ Select starter set of outcomes/cost measures

Functional
- Physical function
- Mental health
- Social/Role
- Other (eg, pain, health risk

_____
_____
_____
_____
_____

_____
_____
_____
_____
_____

Clinical
- Mortality
- Morbidity
- Complications



Satisfaction
- Health care delivery
- Perceived health benefit

_____
_____
_____
_____

Costs
- Direct medical
- Indirect social

_____
_____
_____

# Clinical Value Compass Worksheet, Side B

④ SPECIFIC OPERATIONAL DEFINITIONS ➔ for key outcome and cost measures

TIPS: Writing Definitions ➔

A *conceptual definition* is a brief statement describing a variable of interest. It should tell people what you want to measure and who "owns" it.

An *operational definition* is a clearly specified method for reliably sorting, classifying, or measuring a variable. It should be written as an instruction set, or protocol, that would enable two different people to measure the variable, by using the same process and thereby producing the same result. It should explain to people how a variable should be measured.

| Variable name and brief *conceptual* definition | Source of data and *operational* definition |
|---|---|
| A.<br>*Owner:*_____ | |
| B.<br>*Owner:*_____ | |
| C.<br>*Owner:*_____ | |
| D.<br>*Owner:*_____ | |
| E.<br>*Owner:*_____ | |
| F.<br>*Owner:*_____ | |
| G.<br>*Owner:*_____ | |
| H.<br>*Owner:*_____ | |